



| COMPANY | 2006 RANK | CITY | ST | 2007 REV | % INC/ DEC OVER 2006 | % INC/ DEC FOR 2008 | % GPC | % TC | % OTHER | % RES | % COM | EMP |
|------------------------------------|-----------|--------------------|--------|-----------------|----------------------|---------------------|-------|-------|---------|-------|-------|-------|
| 1 Terminix International L.P. | 1 | Memphis | TN | \$1,096,711,000 | 2% | n/a | 52% | 45% | 3% | 80% | 20% | n/a |
| 2 Orkin | 2 | Atlanta | GA | \$895,000,000 | 4.2% | n/a | 78% | 22% | 0% | 56% | 44% | 8,700 |
| 3 Ecolab | 3 | St. Paul | MN | \$300,000,000 | 10% | 10% | 100% | 0% | 0% | 0% | 100% | n/a |
| 4 Ehrlich/Rentokil | 4 | Reading | PA | \$150,200,000 | 7% | 6% | 84% | 9% | 7% | 40% | 60% | 1,500 |
| 5 HomeTeam Pest Defense | 5 | Dallas | TX | \$135,000,000 | 7% | 7% | 65% | 30% | 5% | 90% | 10% | 1,410 |
| 6 Clark Pest Control of Stockton | 6 | Lodi | CA | \$107,000,000 | 3% | 5% | 75% | 17% | 8% | 80% | 20% | 978 |
| 7 Western Exterminator Company | 7 | Anaheim | CA | \$95,601,223 | -2.6% | 4.7% | 77% | 23% | 0% | 62% | 38% | 924 |
| 8 Cook's Pest Control | 9 | Decatur | AL | \$93,200,000 | 7.6% | 8.6% | 57% | 43% | 0% | 75% | 25% | 1,225 |
| 9 Terminix Service | 8 | Columbia | SC | \$92,400,000 | 5.5% | 4% | 65% | 35% | 0% | 80% | 20% | 1,070 |
| 10 Arrow Exterminators | 10 | Atlanta | GA | \$91,000,000 | 7% | 11% | 38% | 53.5% | 8.5% | 93% | 7% | 967 |
| 11 Truly Nolen of America | 11 | Tucson | AZ | \$86,000,000 | 5% | 10% | 56% | 35% | 9% | 80% | 20% | 1,028 |
| 12 Massey Services | 12 | Maitland | FL | \$74,341,000 | 6.2% | 15% | 39% | 38% | 23% | 90% | 10% | 792 |
| 13 The Steritech Group | 13 | Charlotte | NC | \$71,850,000 | 15% | 18% | 100% | 0% | 0% | 0% | 100% | 700 |
| 14 Middleton Lawn & Pest Control | 14 | Orlando | FL | \$52,371,233 | 12.9% | 15% | 22% | 22% | 56% | n/a | n/a | 625 |
| 15 Antimite Termite & Pest Control | 16 | Chino Hills | CA | \$52,000,000 | -9% | 3% | 36% | 64% | 0% | 95% | 5% | 475 |
| 16 Abell Pest Control | 17 | Etobicoke, Ontario | Canada | \$45,944,019 | 12.7% | 13% | 80% | 0% | 20% | 20% | 80% | n/a |
| 17 Florida Pest Control & Chemical | 18 | Gainesville | FL | \$42,000,000* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 525 |
| 18 Critter Control | 20 | Traverse City | MI | \$41,000,000 | 15% | 16% | 5% | 0% | 95% | 70% | 30% | 450 |
| 19 Dodson Brothers Exterminating | 19 | Lynchburg | VA | \$40,399,000 | 5% | 3% | 66% | 34% | 0% | 60% | 40% | 560 |
| 20 Home Paramount | 15 | Forest Hill | MD | \$40,000,000 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 21 Dewey Services | 21 | Pasadena | CA | \$35,000,000* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 400 |
| 22 Presto-X-Company | 25 | Omaha | NE | \$31,000,000 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 325 |
| 23 Hulett Environmental Services | 22 | West Palm Beach | FL | \$30,087,778 | 1% | 5% | n/a | n/a | n/a | 90% | 10% | 284 |
| 24 ABC Pest & Lawn Services | 25 | Austin | TX | \$26,863,017 | 11% | 15% | 58% | 10% | 32% | n/a | n/a | 360 |
| 25 Northwest Exterminating | 24 | Marietta | GA | \$25,300,000 | 4% | 10% | 25% | 71% | 4% | 88% | 12% | 275 |
| 26 Assured Environments | 23 | New York | NY | \$25,000,000* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 27 Allgood Pest Solutions | 30 | Duluth | GA | \$21,784,478 | 16.2% | 18.2% | 46% | 54% | 0% | 76% | 24% | 290 |
| 28 Lloyd Pest Control | 28 | San Diego | CA | \$20,800,000 | 1.5% | 5% | 78% | 22% | 0% | 65% | 35% | 250 |
| 29 Rose Pest Solutions | 31 | Troy | MI | \$19,655,760* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 235 |
| 30 Plunkett's Pest Control | 33 | Fridley | MN | \$18,000,000 | 9% | 7% | 100% | 0% | 0% | 15% | 85% | 220 |
| 31 Waltham Services | 32 | Waltham | MA | \$17,584,000 | 4.3% | 5% | 84% | 13% | 3% | 30% | 70% | 190 |
| 32 Terminix Company | 34 | Greensboro | NC | \$16,900,000 | 6% | 10% | 45% | 55% | 0% | 92% | 8% | 220 |
| 33 Anderson Pest Solutions | 37 | Elmhurst | IL | \$16,434,886 | 10% | 6% | 94% | 2% | 4% | 12% | 88% | n/a |
| 34 Clegg's Termite & Pest Control | 36 | Durham | NC | \$16,000,000 | 5.4% | 5% | 50% | 50% | 0% | 60% | 40% | 270 |
| McCloud Services | 35 | Hoffman Estates | IL | \$16,000,000 | 3% | 7% | 88% | 0% | 12% | 1% | 99% | 165 |
| 36 J&J Exterminating Company | 38 | Lafayette | LA | \$15,300,000 | 10% | 8% | 45% | 55% | 0% | 70% | 30% | 180 |
| 37 Sprague Pest Solutions | 40 | Tacoma | WA | \$13,940,000 | 5% | 10% | 100% | 0% | 0% | 2% | 98% | 158 |
| 38 ABC Pest Pool & Lawn Services | 41 | Houston | TX | \$13,800,000 | 6% | 18% | 65% | 8% | 27% | 75% | 25% | 150 |
| 39 Oliver Exterminating | 27 | Miami | FL | \$13,646,186* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 40 Wil-Kil Pest Control | 39 | Sun Prairie | WI | \$13,500,000 | 1.3% | 6.5% | 100% | 0% | 0% | 17% | 83% | n/a |
| 41 Bug Out Service | 43 | Jacksonville | FL | \$13,322,000 | 3% | 5% | 24% | 50% | 26% | 93% | 7% | 110 |
| 42 Pestmaster Services | 44 | Bishop | CA | \$13,183,082 | 2% | 3% | 25% | 25% | 50% | 40% | 60% | 92 |
| 43 Clark Pest Control | 41 | Bakersfield | CA | \$13,000,000 | 0% | 5% | 90% | 10% | 0% | 80% | 20% | 140 |
| 44 Viking Termite & Pest Control | 45 | Bound Brook | NJ | \$12,954,147 | 4% | 16% | 78% | 16% | 6% | 63% | 37% | 141 |
| 45 Gregory Pest Solutions | 46 | Greenville | SC | \$12,952,000 | 10% | 12% | 75% | 25% | 0% | 25% | 75% | 140 |
| 46 Northwest Exterminating | 48 | Tucson | AZ | \$12,225,000 | 9% | 10% | 22% | 32% | 46% | 50% | 50% | 170 |
| 47 Terminix Service Company | 47 | Metairie | LA | \$12,000,000 | 3% | 7% | 15% | 85% | 0% | 92% | 8% | 82 |
| 48 JP McHale Pest Management | 51 | Buchanan | NY | \$11,000,000 | 10% | 8% | 60% | 20% | 20% | 75% | 25% | 100 |
| 49 Superior Pest & Lawn Management | 49 | Sterling | VA | \$10,501,000 | 0% | 3% | 63% | 33% | 4% | 97% | 3% | 83 |
| 50 Crane Pest Control | 50 | San Francisco | CA | \$10,500,000 | 7% | 7% | 100% | 0% | 0% | 0% | 100% | 87 |



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| Royal Pest Management | 56 | New Castle | DE | \$10,497,301 | 16% | 20% | 26% | 1% | 73% | 19% | 81% | 55 |
| 52 Maheu & Maheu | 53 | Quebec City, Quebec | Canada | \$10,196,952 | 7.6% | 8% | 45% | 0% | 55% | 20% | 80% | 79 |
| 53 Schendel Pest Services | 60 | Topeka | KS | \$10,000,000 | 14% | 10% | 88% | 12% | 0% | 30% | 70% | 98 |
| Arizona Exterminating | 52 | Phoenix | AZ | \$10,000,000* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 55 Poulin's Pest Control | 57 | Winnipeg, Manitoba | Canada | \$9,932,952 | 8% | 8% | 95% | 0% | 5% | 15% | 85% | 65 |
| 56 Modern Pest Services | 58 | Brunswick | ME | \$9,812,000 | 9.2% | 16% | 98% | 2% | 0% | 45% | 55% | 113 |
| 57 Turner Pest Control | 55 | Jacksonville | FL | \$9,700,000 | 7% | 9% | 30% | 64% | 6% | 75% | 25% | 95 |
| 58 McCall Service | 59 | Jacksonville | FL | \$9,675,000 | 10% | 10% | 49% | 22% | 29% | 55% | 45% | 98 |
| 59 Braman Chemical | 54 | Agawam | MA | \$9,465,000 | 4% | 6% | 90% | 10% | 0% | 40% | 60% | 110 |
| 60 Eradico Services | 60 | Novi | MI | \$9,110,000 | 3% | 8% | 75% | 5% | 20% | 40% | 60% | 110 |
| 61 PermaTreat Pest Control | 63 | Fredericksburg | VA | \$8,900,000 | 3.2% | 3.5% | 50% | 50% | 0% | 60% | 40% | 101 |
| 62 Palmetto Exterminators | 65 | Charleston | SC | \$8,805,000 | 10% | 10% | 30% | 70% | 0% | 90% | 10% | 100 |
| 63 Rottler Pest & Lawn Solutions | 67 | St. Louis | MO | \$8,156,565 | 15% | 15% | 46% | 34% | 20% | 80% | 20% | 85 |
| 64 Moxie Pest Control (California) | n/a | Corona | CA | \$8,100,000 | 33% | 33% | 80% | 20% | 0% | 98% | 2% | 170 |
| 65 Hydrex Pest Control | 62 | Camarillo | CA | \$8,000,000 | n/a | n/a | 63% | 37% | 0% | 70% | 30% | n/a |
| Peachtree Pest Control | 64 | Brunswick | GA | \$8,000,000 | -1% | 0% | 60% | 30% | 10% | 75% | 25% | 88 |
| 67 Active Pest Control | 69 | McDonough | GA | \$7,982,500 | 13% | 12% | 25% | 75% | 0% | 95% | 5% | 67 |
| 68 Fischer Environmental Services | 66 | Mandeville | LA | \$7,892,611 | 6% | 9% | 42% | 51% | 7% | 42% | 58% | 66 |
| 69 Myers Pest and Termite Services | 71 | Bedford | TX | \$7,500,000 | 13% | 18% | 72% | 28% | 0% | 50% | 50% | 83 |
| 70 Nozzle Nolen | 68 | West Palm Beach | FL | \$7,389,449* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 120 |
| 71 American Pest Management | 77 | Takoma Park | MD | \$7,133,540 | 20.2% | 20% | 90% | 10% | 0% | 25% | 75% | 75 |
| 72 ABC Pest & Lawn Services of DFW | 75 | Lewisville | TX | \$6,800,000 | 17.8% | 20% | 70% | 20% | 10% | 60% | 40% | 94 |
| 73 Southern/Sovereign Pest Control | 70 | Virginia Beach | VA | \$6,750,000 | 3% | 5% | 50% | 50% | 0% | 100% | 0% | 60 |
| 74 The Bug Master | 85 | Austin | TX | \$6,526,000 | 16.8% | 20% | 82% | 18% | 0% | 50% | 50% | 71 |
| 75 Action Pest Control | 86 | Evansville | IN | \$6,420,000 | 21% | 10% | 60% | 20% | 20% | 40% | 60% | 91 |
| 76 Batzner Pest Management | 83 | New Berlin | WI | \$6,246,000 | 10% | 10% | 99% | 1% | 0% | 20% | 80% | 75 |
| 77 Bugmasters | 73 | La Habra | CA | \$6,189,875 | 8% | 5% | 20% | 80% | 0% | 80% | 20% | 54 |
| 78 Eden Advanced Pest Technologies | 80 | Olympia | WA | \$6,098,172 | 9.5% | 10% | 95% | 0% | 5% | 60% | 40% | 53 |
| 79 Haskell Termite and Pest Control | n/a | Tampa | FL | \$6,000,000 | 10% | 5% | 12% | 76% | 12% | 80% | 20% | 60 |
| 80 Griffin Pest Solutions | 76 | Kalamazoo | MI | \$5,987,652 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 81 Naders Pest Raiders | 84 | Ponte Verdra | FL | \$5,880,269 | 7% | 7% | 35% | 50% | 15% | 95% | 5% | 60 |
| 82 Scherzinger Pest Control | 78 | Cincinnati | OH | \$5,835,000 | n/a | n/a | 66% | 34% | 0% | 80% | 20% | 68 |
| 83 Arrow Environmental Services | 74 | Sarasota | FL | \$5,762,197 | -7.3% | -5% | 35% | 3% | 62% | 85% | 15% | 65 |
| 84 Newport Exterminating | 72 | Irvine | CA | \$5,730,578 | -11% | 5% | 48% | 50% | 2% | 70% | 30% | 49 |
| 85 National Exterminating | 79 | Newport News | VA | \$5,600,000 | 0% | 5% | 27% | 62% | 11% | 80% | 20% | 50 |
| 86 Spencer Pest Control | n/a | Roswell | GA | \$5,374,658 | 12.3% | 15% | 54% | 30% | 16% | 80% | 20% | 53 |
| 87 Animal Pest Management Services | 87 | Chino | CA | \$5,350,000 | 0% | 2% | 10% | 0% | 90% | 15% | 85% | 42 |
| 88 Springer Pest Solutions | 81 | Des Moines | IA | \$5,250,000 | -4.5% | n/a | 85% | 15% | 0% | 85% | 15% | 48 |
| 89 B&B Exterminating Company | 99 | Jacksonville | FL | \$5,200,000 | 15% | 20% | 30% | 50% | 20% | 75% | 25% | 50 |
| 90 Bug Busters | 94 | Woodstock | GA | \$5,177,750 | 8.9% | 10% | 55% | 44% | 1% | 69% | 31% | 49 |
| 91 Smitheren Pest Management | 90 | Northlake | IL | \$5,000,000 | 2% | 5% | 80% | 5% | 15% | 20% | 80% | 90 |
| New England Pest Control | 91 | Providence | RI | \$5,000,000* | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 93 Black Diamond Termite & Pest Control | 89 | New Albany | IN | \$4,986,128 | -4% | -5% | 60% | 38% | 2% | 40% | 60% | 48 |
| 94 Holder's Pest Control | 100 | Houston | TX | \$4,960,000 | 12.6% | 8.3% | 87% | 7% | 6% | 11% | 89% | 48 |
| 95 All Natural Pest Elimination | 91 | Medford | OR | \$4,900,000 | 0% | 15% | 60% | 40% | 0% | 90% | 10% | 60 |
| 96 Capelouto Termite & Pest Control | 97 | Tallahassee | FL | \$4,886,018 | 6% | 5% | 55% | 45% | 0% | 85% | 15% | 54 |
| 97 American Pest Control | 98 | Hanna City | IL | \$4,863,800 | 6% | 4% | 75% | 25% | 0% | 50% | 50% | 70 |
| 98 Hydrex Pest of San Diego | 81 | San Diego | CA | \$4,600,000 | -12% | 3% | 22% | 78% | 0% | 90% | 10% | 50 |
| OPC Pest Control | n/a | Louisville | KY | \$4,600,000 | 15% | 8% | 60% | 30% | 10% | 50% | 50% | 52 |
| 100 Heron Lawn & Pest Control | n/a | Altamonte Springs | FL | \$4,400,000 | 46% | 50% | 15% | 5% | 80% | 95% | 5% | 43 |

*= estimated figure; n/a = no answer; % GPC = general pest control; % TC = termite control; % Other = T&O, fumigation, add-on services, etc.; % RES = residential; % COM = commercial; EMP = employees